

## CURRICULUM VITAE

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### **Affiliations**

Assistant Professor, Faculty of Science and Technology, Free University of Bozen-Bolzano (Italy)  
Honorary Research Fellow, University of Exeter Business School (UK)

### **Current position**

October 2016 - now      Assistant Professor  
Free University of Bozen - Bolzano (Italy)  
Activities: Research and lecturing (Management Engineering)

### **Education**

2012 - 2014      Doctor of Philosophy in Industrial Sciences and Information Technologies  
(Excellent) University of Udine (Italy)  
Major topic(s): Operations and Supply Chain Management  
Supervisor: Prof. G. Nassimbeni

January 2013 - march 2013      Visiting PhD Student  
University of Exeter Business School (UK)  
Tutor: Dr. F. Jia

2012      Engineering License ('abilitazione alla professione di ingegnere industriale')

2009 - 2011      Master's Degree in Management Engineering (Magna Cum Laude)  
University of Udine (Italy)  
Major topic(s): project management, operations management, information systems, industrial electrical application, heat transfer, marketing and product development, service management, business strategy

2006 - 2009      Bachelor's Degree in Industrial Management Engineering (Magna Cum Laude)  
University of Udine (Italy)  
Major topic(s): mathematics, physics, electrical science, mechanics, operations management, economics

2001-2006      High School Diploma - Classical Studies  
Liceo Classico "Tiziano" in Belluno (Italy)

Major topic(s): languages, literature, philosophy, history, art, mathematics

## Academic experience

- January 2012 – December 2014      PhD Student  
University of Udine (Italy)  
Activities: Research and lecturing (Operations and Supply Chain Management)
- January 2015 - October 2016      Post-doctoral Research Fellow  
University of Udine (Italy)  
Activities: Research and lecturing (Operations and Supply Chain Management)

## Teaching appointments

- 2009-2011      Co-trainer  
Metàlogos  
Co-trainer of Outdoor Management Training® courses (orienteering and sailing (32 hours)
- 2012      Invited lecturer  
ADACI - Associazione Italiana Acquisti e Supply Management (Italian Association of Purchasing Managers)  
Seminar on 'International Purchasing Offices' (4 hours)
- 2012-2013      Contract professor  
ENAIP Fvg  
Lectures on global sourcing within the module 'Strategic purchasing management' of the course "International Operations Management" (12 hours)
- 2012-2013      Teaching assistant of the course 'Fundamentals of Economics' (prof. G Nassimbeni)  
University of Udine  
Lectures and exercises on financial ratios analysis (8 hours)  
Member of the examination commissions
- 2013      Teaching assistant of the course 'Business Strategy' (prof. G Nassimbeni)  
University of Udine  
Lectures and seminars on business plan and global competition (6 hours)  
Supervision of 12 Bachelor's theses (topics: global sourcing, ISO14001, Failure Mode and Effects Analysis, lean and agile manufacturing, ISO26000, organizational legitimacy) and 7 Master's theses in Management Engineering (topics: global sourcing, reshoring, build-operate-transfer in service offshoring, Failure Mode and Effects Analysis, ISO 14001, SA8000)
- 2013-now      Expert ('Cultore della materia') in the field of Management Engineering  
University of Udine (Italy)

2014	Contract professor Consorzio Friuli Formazione Module 'Fundamentals of Organization' at Star Academy, a Business School organized by Consorzio Friuli Formazione, Austostar Group, and the University of Udine (8 hours)
2014-2015	Teaching assistant of the course 'Quality Management' (prof. M Sartor) University of Udine Lectures and seminars on business process modelling, quality function deployment, and failure mode & effect analysis Research and lecturing (22 hours) Member of the examination commissions
2015-2016	Contract professor Consorzio Friuli Formazione (Italy) Module 'Process management' at a course for the technical staff of the Universities of Udine, Trieste, and SISSA (48 hours)
2015-2016	Contract professor Free University of Bozen - Bolzano (Italy) Course 'Economics and management of energy systems' (30 hours)
2016-now	Lecturer Free University of Bozen - Bolzano (Italy) Course 'Industrial accounting and management' (60 hours)
2016-now	Lecturer Free University of Bozen - Bolzano (Italy) Course 'Introduction to business management' (60 hours)

## Research activity

### 1. Areas of scientific interest

#### *1.1 Social and environmental sustainability*

The increasing involvement of Western companies in international sourcing and manufacturing activities has led to a number of social and environmental challenges. Many certifications and standards have been developed to highlight the commitment of companies towards social and environmental issues (e.g., SA8000 and ISO 14001). I have been interested in these certifications and the impact of their adoption on firm performances.

#### *1.2 Global Sourcing organizational design and International Purchasing Offices*

Despite more than thirty years of research and publications on global sourcing, many issues have been argued to deserve still attention and study. I have been particularly interested in the organisational design of global sourcing (both in the manufacturing and in the service industry) as well as in the International Purchasing Offices (i.e., one of the most frequently adopted organizational solutions for managing international sourcing activities). This is the topic of my doctoral thesis.

#### *1.3 Reshoring*

While the tendency of offshoring manufacturing activities is still on-going, recent evidences have been reported of companies that are relocating their facilities back to their home country

("reshoring" or "back-shoring") or to its nearby regions ("near-shoring"). This is in my view a very "new" and interesting research topic. A prominent need exists, in fact, to get light on many relevant issues, including: (1) what are the factors that might affect the decision to reshore operations; (2) what are the factors that might affect the duration of the offshore stay; (3) could the theoretical frameworks so far adopted to explain the offshoring choices (e.g., location theories, theories on foreign direct investments, internationalization theories) be applied to the reshoring choices?

As far as research methodologies are concerned, I employed many different methods (both quantitative and qualitative):

- Survey;
- Secondary data analysis;
- Single and multiple case study;
- Citation and co-citation analysis.

## **2. Research projects**

I am involved in the European Reshoring Monitor project (3 years, total budget about 115k€). This project has been entrusted by the European Union agency EUROFOUND to a consortium of four Italian Universities (University of Udine, University of Catania, University of L'Aquila, and University of Bologna). The main goal of the project are: (1) to collect information on individual reshoring cases from several sources (media, specialized press, scientific literature, practitioner literature); (2) to organize it into a secured access, regularly updated online database; and (3) to write three annual reports on the reshoring phenomenon in Europe.

I have been involved (and/or I am currently involved) in many research projects in collaboration with leading institutions worldwide, including:

- University of Manchester (UK), Prof. Richard Lamming
- University of Exeter (UK), Dr. Fu Jia
- University of South Florida St. Petersburg (US), Prof. Maling Ebrahimpour
- Wakayama University (Japan), Prof. Ruihong Gao
- University of Cardiff (UK), Dr. Anne Touboulis
- University of Bologna (Italy), Prof. Andrea Zanoni and Dr. Paolo Barbieri
- University of Catania (Italy), Prof. Alessandro Ancarani and Prof. Carmela Di Mauro
- University of L'Aquila (Italy), Prof. Luciano Fratocchi

I took part (as a researcher) to a number of applied research projects (led by prof. Nassimbeni and prof. Sartor, University of Udine) for leading companies, including Brovedani Group, DL Radiators, UNIQA Protezione, Atel, Global Garden Products (total budget about 100k€). The detailed list of projects is available on request.

## **3. Awards for the scientific activities**

2015 Chris Voss Highly Commended Award at the 22nd European Operations Management Association (EurOMA) conference with the paper "Does social accountability pay off? An empirical investigation on the performance impact of SA8000" (Orzes G., Jia F., Sartor M., Nassimbeni G.)

Premio Città Impresa 2013 (2013 Città Impresa Award) ai giovani talenti delle Venezie (Nordesteuropa Editore and VeneziePost)

## Conference organizations

I will be co-chair of the 8th Annual Conference of the European Decision Sciences Institute (EDSI 2018).

## Conferences presentations

### A. Presentations at leading international conferences (contributions selected through peer review)

- 4<sup>th</sup> World Production & Operations Management (P&OM) Conference, "Serving the world", Amsterdam (the Netherlands), July 1<sup>st</sup> to 5<sup>th</sup> 2012, Title of the presentation: "Domestic vs foreign plants: does this distinction really matter?"
- 8<sup>th</sup> Doctoral Workshop on Purchasing and Supply Management, Matera, October 10<sup>th</sup> 2012, Title of the presentation: International Purchasing Offices: Literature review and research directions
- 20<sup>th</sup> Annual European Operations Management (EurOMA) Conference, "Operations Management at the Hearth of the Recovery", Dublin (Ireland), June 7th to 12th 2013, Title of the presentation: "The Build-Operate-Transfer (BOT) model in service offshoring"
- 23<sup>th</sup> Annual International Purchasing and Supply Education and Research (IPSERA) Conference, "Purchasing and Supply Management in difficult times: The sky is the limit", Pretoria (South Africa), April 13th to 16th 2014, Title of the presentation: "The SA8000 social certification standard: State of the art and research agenda"
- 21<sup>st</sup> Annual European Operations Management (EurOMA) Conference, "Operations Management in an Innovation Economy", Palermo (Italy), June 20th to 25th 2014, Title of the presentation: "Global sourcing literature: A citation and co-citation analysis"
- 2015 European Decision Sciences Institute Conference Doctoral Consortium, "Decision Sciences for the Service Economy", Taormina (Italy), May 31st to June 3rd 2015, Title of the presentation: "The effects of SA8000 certification on firm performances: An empirical analysis"
- 22<sup>nd</sup> Annual European Operations Management (EurOMA) Conference, "Operations Management for Sustainable Competitiveness", Neuchatel (Switzerland), June 26th to July 1st 2015, Title of the presentation: "Does social accountability pay off? An empirical investigation on the performance impact of SA8000"
- 2015 European Decision Sciences Institute Conference, "Decision Sciences for the Service Economy", Taormina (Italy), May 31st to June 3rd 2015, Title of the presentation: "ISO 14001 certification: literature review and research directions"

### B. Presentations at leading national conferences in the last 3 years (contributions selected through peer review)

- XXIV Conference of the Italian Association of Management Engineering, Milan, October 17th to 18th 2013, Title of the presentation: "Domestic vs. foreign plants: an empirical investigation"
- XXVI Conference of the Italian Association of Management Engineering, Vicenza, October 15th to 16th 2015, Title of the presentation: "A survival analysis of offshore initiatives"
- XXVII Conference of the Italian Association of Management Engineering, Bergamo, October 13th to 14th 2016, Title of the presentation: "The effects of the ethical certification SA8000 on firm performances: A secondary data analysis"

### C. Presentations at international workshops in the last 3 years (invited)

- Shartech Workshop organized by the Chamber of Commerce and Industry of Slovenia, Nova Gorica (Slovenia), March 5th 2015

### D. Presentations at national conferences (invited)

- 2013 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 27th 2013, Title of the presentation: “International Purchasing Offices: an empirical research”
- 2014 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 26th 2014, Title of the presentation: “International Purchasing Offices: an empirical research”
- Negotiorum fucina organized by the Italian Association of Purchasing Managers, S. Miniato (Italy), June 13th to 14th 2014, Title of the Roundtable: University

**E. Other activities**

- Chair of the session “Purchasing and Sourcing” at the 4<sup>th</sup> World Production & Operations Management (P&OM) Conference, Amsterdam, July 1<sup>st</sup> to 5<sup>th</sup> 2013
- Discussant of a research proposal at the 2014 International Purchasing and Supply Education and Research (IPSERA) Doctoral Workshop, Pretoria, April 13<sup>th</sup> 2014
- Discussant of a paper at the XXVII Conference of the Italian Association of Management Engineering, Bergamo, October 13th to 14th 2016
- Participation to the 6th ICA Rectors and Deans Forum 2016, “The Life Science University in the 21st C Global World”, Gent, October 26<sup>th</sup> to 27<sup>th</sup> 2016
- Member of the following scientific associations: International Purchasing and Supply Education and Research (IPSERA), European Operations Management Association (EurOMA), Italian Association of Management Engineering (AIIG)

**Editorial and reviewer activity**

- Associate Editor of the Electronic Journal of Business Research Methods (2016 - present)
- Reviewer of Supply Chain Management: An International Journal (2014 - present)
- Reviewer of the Journal of Globalisation and Small Business (2014 - present)
- Reviewer of the Journal of Purchasing and Supply Management (2016 - present)
- Reviewer of the Journal of Cleaner Production (2016 - present)
- Reviewer of Production Planning and Control (2016 - present)
- Reviewer of Operations Management Review (2016 - present)
- Reviewer of International Journal of Operations and Production Management (2016 - present)

**Language competences**

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
Italian	Mother tongue				
English	C1	C1	C1	C1	C1
	Cambridge Certificate in Advanced English (Level C1) December 2016 (mark: 189)				
Deutsch	B1	B1	B1	B1	B1
	Course “Tesco B1-INTERMEDIO 2” at the University of Udine (Prof. Delle Donne) in June 2016 (mark: Excellent)				

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user  
[Common European Framework of Reference for Languages](#)

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## List of publications

### Articles in International Refereed Journals

- [A1] Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2014, "International purchasing offices: Literature review and research directions", *Journal of Purchasing and Supply Management*, vol. 20, n. 1, pp. 1-17, DOI: 10.1016/j.pursup.2013.09.002 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 2.333).
- [A2] Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., 2014, "Global purchasing strategy and International Purchasing Offices: Evidence from case studies", *International Journal of Production Economics*, vol. 154, pp. 284-298, DOI: 10.1016/j.ijpe.2013.09.007 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 2.752).
- [A3] Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., 2014, "International purchasing offices in China: A dynamic evolution model", *International Business Review*, vol. 23, n. 3, pp. 580-593, DOI: 10.1016/j.ibusrev.2013.09.006 (AIIG 2015/2016: SILVER, 2014 Impact Factor: 1.713).
- [A4] Nassimbeni G., Sartor M., Orzes G., 2014, "Countertrade: Compensatory Requests to Sell Abroad", *Journal for Global Business Advancement*, vol. 7, n. 1, pp. 69-87, DOI: 10.1504/JGBA.2014.058884 (AIIG 2015/2016: COPPER).
- [A5] Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2015, "International Purchasing Offices in China. Roles and resource/capability requirements", *International Journal of Operations and Production Management*, vol. 35, n. 8, pp. 1125-1157, DOI: 10.1108/IJOPM-09-2013-0440 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 1.736).
- [A6] Ancarani, A., Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2015, "Prior to reshoring: A duration analysis of foreign manufacturing ventures", *International Journal of Production Economics*, vol. 169, pp. 141-155, DOI: 10.1016/j.ijpe.2015.07.031 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 2.752).
- [A7] Sartor, M., Orzes, G., Di Mauro, C., Ebrahimpour, M., Nassimbeni, G., 2016, "The SA8000 Social Certification Standard: Literature Review and Theory-based Research Agenda", *International Journal of Production Economics*, vol. 175, pp. 164-181, DOI: 10.1016/j.ijpe.2016.02.018 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 2.752).
- [A8] Jia F., Orzes, G., Nassimbeni G., Sartor M., "Global sourcing strategy and structure: Toward an integrated conceptual framework", accepted for publication in the *International Journal of Operations and Production Management*, DOI: 10.1108/IJOPM-09-2015-0549 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 1.736).
- [A9] Orzes G., Sartor M., Nassimbeni G., Fratocchi L., "Build-Operate-Transfer (BOT): An emerging entry mode for service offshoring", accepted for publication in *Production Planning and Control*, DOI: 10.1080/09537287.2017.1282055 (AIIG 2015/2016: GOLD, 2015 Impact Factor: 1.532).
- [A10] Nassimbeni G., Orzes G., Sartor M., "Privileging home or abroad manufacturing? An empirical comparison of domestic vs. foreign plants", accepted for publication in the *Global Business Review*.

## **Books and Contributions to Books**

[B1] Sartor M., Marmai A., Molfese R., Orzes G., "La certificazione etica d'impresa SA 8000", In: "La guida del Sole 24 ore alla Qualità", by M. Sartor, IISole24ORE, Milano, 2014, ISBN:9788863455885.

## **International Conference Proceedings**

[C1] Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2012, "International Purchasing Offices: Literature review and research directions", In: "Purchasing and Supply Management in a Changing World. IPSEERA 2012 Conference Proceedings", Edited by Esposito E., Evangelista P., Pastore G., Raffa M., Edizioni Scientifiche Italiane, Napoli, 2012, ISBN 978-88-495-2346-1.

[C2] Nassimbeni G., Orzes G., Sartor M., 2012, "Foreign/domestic plant profiles - Preliminary results of an International survey", Proceedings of the Third Annual Conference of the European Decision Sciences Institute, Istanbul, 24-27 June 2012.

[C3] Jia F., Lamming R., Nassimbeni G., Sartor M., Orzes G., 2012, "International Purchasing Offices in China: Results from the empirical research", In: "Serving the World", Proceedings of the 4th P&OM World Conference, ISBN: 9789491621000.

[C4] Nassimbeni G., Orzes G., Sartor M., 2012, "Domestic vs foreign plants: does this distinction really matter?", In: "Serving the World", Proceedings of the 4th P&OM World Conference, ISBN: 9789491621000.

[C5] Orzes G., 2012, "International Purchasing Offices: Literature review and research directions", Proceedings of the 8th IPSEERA Doctoral Workshop on Purchasing and Supply Management, Matera, 10 October.

[C6] Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., Ruihong G., 2012, "International purchasing offices in China: An evolution process model", In: "Purchasing and Supply Management for a sustainable world. Proceedings of the 22nd Annual IPSEERA Conference", Edited by Giannakis M., Johnsen T., Miemczyk J., Kamann D.J., Bernardin E., 2013, ISBN: 978-2-9515695-7-7, Audencia Nantes School of Management.

[C7] Orzes G., Fratocchi L., Nassimbeni G., Sartor M., 2013, "The Build-Operate-Transfer (BOT) model in service offshoring", In: "Operations management at the hearth of the Recovery." Proceedings of the 20th EurOMA Conference", Edited by Fynes B., Coughlan P., UCD and TCD Schools of Business, 2013, ISBN: 978-1-905254-74-3.

[C8] Sartor M., Orzes G., Nassimbeni G., Pasquon, F., 2013, "Social Accountability 8000: Literature review and research directions", Proceedings of the Fourth Annual Conference of the European Decision Sciences Institute, Budapest, 16-19 June 2013.

[C9] Sartor M., Nassimbeni G., Orzes G., 2014, "The SA8000 social certification standard: State of the art and research agenda", In: "23rd Annual IPSEERA Conference Proceedings", Edited by Badenhorst-Weiss, H., Ambe, M., Cilliers, O., Kujawa, B., 2014, ISBN: 978-0-620-60348-5, pp. 1262-1271.



[C10] Orzes G., Jia F., Nassimbeni G., Sartor M., 2014, "Global sourcing literature: A citation and co-citation analysis", In: "Operations management in an Innovation Economy", Proceedings of the 21<sup>st</sup> EurOMA Conference, Edited by Perrone G., Bruccoleri M., University of Palermo.

[C11] Sartor M., Orzes G., Di Mauro C., Ebrahimpour M., Nassimbeni G., 2014, "The SA8000 Social Certification Standard: Literature Review and Research Directions", Proceedings of the 45<sup>th</sup> Annual Meeting Decision Sciences Institute

[C12] Jia F., Orzes G., Nassimbeni G., Sartor M., 2015, "Global sourcing strategy and structure: Toward an integrated conceptual framework", In: "Technology and the Rapidly Changing Global Business Landscape", Proceedings of the 24th Annual Ipsera Conference, Edited by Dullaert W., Hofstra N., Kamann D.J., de Leeuw S., ISBN: 9789082370706

[C13] Orzes G., 2015, "The effects of SA8000 certification on firm performances: An empirical analysis", In: "Decision Sciences for the Service Economy", Proceedings of the sixth annual conference of the European Decision Sciences Institute", C.R.I.G. Series, Edited by Di Mauro C., Ancarani A., Giammanco M.D., ISBN: 9788894102307

[C14] Orzes G., Jia F., Sartor M., Nassimbeni G., 2015, "Does social accountability pay off? An empirical investigation on the performance impact of SA8000", Proceedings of the 22<sup>nd</sup> EurOMA Conference, Neuchatel, Switzerland.

[C15] Sartor M., Orzes G., Nassimbeni G., Touboulic A., 2015, "ISO 14001 certification: literature review and research directions", In: "Decision Sciences for the Service Economy", Proceedings of the sixth annual conference of the European Decision Sciences Institute", C.R.I.G. Series, Edited by Di Mauro C., Ancarani A., Giammanco M.D., ISBN: 9788894102307

[C16] Sartor M., Orzes G., Nassimbeni G., Touboulic A., 2015, "The ISO 14001 environmental certification: State of the art and research agenda", 46th Annual Decision Sciences Institute Meeting, Seattle, USA.

[C17] Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Moving manufacturing offshore and back home: A case study analysis", In: "The Water Footprint in Decision Sciences: EDSI 2016 Conference Proceedings", European Decision Sciences Institute, Edited by Honkonen J, Kovacs G., Kuula M.

[C18] Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Offshoring and Reshoring Motivations: A Case Study Approach", First World Congress And 2016 Asia Pacific DSI Conference: Managing Big Data and Decision Making in a New Global Economy, Beijing, China.

[C19] Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Offshoring and reshoring in the internationalization strategy: A multiple case study approach", Proceedings of the 47th Annual Meeting of Decision Sciences Institute, Austin, USA.

## **National Conference proceedings**

[D1] Sartor M., Orzes G., Nassimbeni G., Lamming R., Jia F., 2012, "Roles, capabilities and critical success factors of International Purchasing Offices in China", In: "Capitale Umano, Creatività e Innovazione", XXIII RSA AiIG 2012, Università degli Studi della Basilicata, Edited by Schiuma G., Matera.

[D2] Orzes G., 2012, "International Purchasing Offices: an empirical research", Conferenza di Dottorato. Presentazione dell'attività di Dottorato di Ricerca in Ingegneria Industriale e dell'Informazione 2012, Udine, December 20<sup>th</sup> 2012 (abstract).

[D3] Orzes G., 2013, "International Purchasing Offices: an empirical research", 2013 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 27<sup>th</sup> 2013 (abstract).

[D4] Nassimbeni G., Sartor M., Orzes G., 2013, "Domestic vs. foreign plants: an empirical investigation", Proceeding of the XXIV Conference of the Italian Association of Management Engineering, Milan, October 17<sup>th</sup> to 18<sup>th</sup> 2013.

[D5] Orzes G., 2014, "International Purchasing Offices: an empirical research", 2014 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 26<sup>th</sup> 2014 (abstract).

[D6] Ancarani, A., Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2015, "A survival analysis of offshore initiatives", Proceeding of the XXVI Conference of the Italian Association of Management Engineering, Vicenza, October 15<sup>th</sup> to 16<sup>th</sup> 2015.

[D7] Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Dall'off-shoring al reshoring manifatturiero: alcune evidenze da quattro casi di piccole imprese italiane", XIII Workshop cMET - Ricerca economica e politiche. Studi, analisi e progetti per lo sviluppo economico e sociale, Napoli, June 15<sup>th</sup> to 16<sup>th</sup> 2016.

[D8] Orzes G., Jia F., Sartor M., Nassimbeni G., 2016, "The effects of the ethical certification SA8000 on firm performances: A secondary data analysis", XXVII Conference of the Italian Association of Management Engineering, Bergamo, October 13<sup>th</sup> to 14<sup>th</sup> 2016.

## **Other Publications**

[E1] Orzes G., 2015, "International Purchasing Offices: an empirical research", Unpublished doctoral dissertation, University of Udine, Udine, 8<sup>th</sup> April 2015, available at: <http://hdl.handle.net/10990/573>.

[E2] Orzes G., 2013, "L'internazionalizzazione degli approvvigionamenti: Il ruolo degli International Purchasing Offices", PhD Expo 2013, University of Udine, 27<sup>th</sup> June 2013.

[E3] Orzes G., 2014, "Il backshoring manifatturiero nei processi di internazionalizzazione", PhD Expo 2013, University of Udine, 16<sup>th</sup> June 2014.