

List of publications of Guido Orzes

Articles in International Refereed Journals

[A1] Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2014, "International purchasing offices: Literature review and research directions", *Journal of Purchasing and Supply Management*, vol. 20, n. 1, pp. 1-17, DOI: 10.1016/j.pursup.2013.09.002 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 2.333).

[A2] Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., 2014, "Global purchasing strategy and International Purchasing Offices: Evidence from case studies", *International Journal of Production Economics*, vol. 154, pp. 284-298, DOI: 10.1016/j.ijpe.2013.09.007 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 2.752).

[A3] Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., 2014, "International purchasing offices in China: A dynamic evolution model", *International Business Review*, vol. 23, n. 3, pp. 580-593, DOI: 10.1016/j.ibusrev.2013.09.006 (AIIG 2015/2016: SILVER, 2014 Impact Factor: 1.713).

[A4] Nassimbeni G., Sartor M., Orzes G., 2014, "Countertrade: Compensatory Requests to Sell Abroad", *Journal for Global Business Advancement*, vol. 7, n. 1, pp. 69-87, DOI: 10.1504/JGBA.2014.058884 (AIIG 2015/2016: COPPER).

[A5] Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2015, "International Purchasing Offices in China. Roles and resource/capability requirements", *International Journal of Operations and Production Management*, vol. 35, n. 8, pp. 1125-1157, DOI: 10.1108/IJOPM-09-2013-0440 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 1.736).

[A6] Ancarani, A., Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2015, "Prior to reshoring: A duration analysis of foreign manufacturing ventures", *International Journal of Production Economics*, vol. 169, pp. 141-155, DOI: 10.1016/j.ijpe.2015.07.031 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 2.752).

[A7] Sartor, M., Orzes, G., Di Mauro, C., Ebrahimpour, M., Nassimbeni, G., 2016, "The SA8000 Social Certification Standard: Literature Review and Theory-based Research Agenda", *International Journal of Production Economics*, vol. 175, pp. 164-181, DOI: 10.1016/j.ijpe.2016.02.018 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 2.752).

[A8] Jia F., Orzes, G., Nassimbeni G., Sartor M., "Global sourcing strategy and structure: Toward an integrated conceptual framework", *International Journal of Operations and Production Management*, vol. 37, n. 7, pp. 840-864, DOI: 10.1108/IJOPM-09-2015-0549 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 1.736).

[A9] Orzes G., Sartor M., Nassimbeni G., Fratocchi L., "Build-Operate-Transfer (BOT): An emerging entry mode for service offshoring", *Production Planning and Control*, vol. 28, n. 4, pp. 295-309, DOI: 10.1080/09537287.2017.1282055 (AIIG 2015/2016: GOLD, 2015 Impact Factor: 1.532).

[A10] Nassimbeni G., Orzes G., Sartor M., "Strategic Types and Competences of Domestic and Foreign Plants: An Empirical Study", *Global Business Review*, vol. 19, n. 4, pp. 1-25, DOI: 10.1177/0972150917698267.

[A11] Orzes G., Jia F., Sartor M., Nassimbeni G., "Performance implications of SA8000 certification", accepted for publication in *International Journal of Operations and Production Management*, DOI: 10.1108/IJOPM-12-2015-0730 (AIIG 2015/2016: GOLD, 2014 Impact Factor: 1.736).

Books and Contributions to Books

[B1] Sartor M., Marmai A., Molfese R., Orzes G., "La certificazione etica d'impresa SA 8000", In: "La guida del Sole 24 ore alla Qualità", by M. Sartor, IISole24ORE, Milano, 2014, ISBN:9788863455885.

International Conference Proceedings

[C1] Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2012, "International Purchasing Offices: Literature review and research directions", In: "Purchasing and Supply Management in a Changing World. IPSERA 2012 Conference Proceedings", Edited by Esposito E., Evangelista P., Pastore G., Raffa M., Edizioni Scientifiche Italiane, Napoli, 2012, ISBN 978-88-495-2346-1.

[C2] Nassimbeni G., Orzes G., Sartor M., 2012, "Foreign/domestic plant profiles - Preliminary results of an International survey", Proceedings of the Third Annual Conference of the European Decision Sciences Institute, Istanbul, 24-27 June 2012.

[C3] Jia F., Lamming R., Nassimbeni G., Sartor M., Orzes G., 2012, "International Purchasing Offices in China: Results from the empirical research", In: "Serving the World", Proceedings of the 4th P&OM World Conference, ISBN: 9789491621000.

[C4] Nassimbeni G., Orzes G., Sartor M., 2012, "Domestic vs foreign plants: does this distinction really matter?", In: "Serving the World", Proceedings of the 4th P&OM World Conference, ISBN: 9789491621000.

[C5] Orzes G., 2012, "International Purchasing Offices: Literature review and research directions", Proceedings of the 8th IPSERA Doctoral Workshop on Purchasing and Supply Management, Matera, 10 October.

[C6] Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., Ruihong G., 2012, "International purchasing offices in China: An evolution process model", In: "Purchasing and Supply Management for a sustainable world. Proceedings of the 22nd Annual IPSERA Conference", Edited by Giannakis M., Johnsen T., Miemczyk J., Kamann D.J., Bernardin E., 2013, ISBN: 978-2-9515695-7-7, Audencia Nantes School of Management.

[C7] Orzes G., Fratocchi L., Nassimbeni G., Sartor M., 2013, "The Build-Operate-Transfer (BOT) model in service offshoring", In: "Operations management at the hearth of the Recovery." Proceedings of the 20th EurOMA Conference", Edited by Fynes B., Coughlan P., UCD and TCD Schools of Business, 2013, ISBN: 978-1-905254-74-3.

[C8] Sartor M., Orzes G., Nassimbeni G., Pasquon, F., 2013, "Social Accountability 8000: Literature review and research directions", Proceedings of the Fourth Annual Conference of the European Decision Sciences Institute, Budapest, 16-19 June 2013.

[C9] Sartor M., Nassimbeni G., Orzes G., 2014, "The SA8000 social certification standard: State of the art and research agenda", In: "23rd Annual IPSERA Conference Proceedings", Edited by

Badenhorst-Weiss, H., Ambe, M., Cilliers, O., Kujawa, B., 2014, ISBN: 978-0-620-60348-5, pp. 1262-1271.

[C10] Orzes G., Jia F., Nassimbeni G., Sartor M., 2014, "Global sourcing literature: A citation and co-citation analysis", In: "Operations management in an Innovation Economy", Proceedings of the 21st EurOMA Conference, Edited by Perrone G., Bruccoleri M., University of Palermo.

[C11] Sartor M., Orzes G., Di Mauro C., Ebrahimpour M., Nassimbeni G., 2014, "The SA8000 Social Certification Standard: Literature Review and Research Directions", Proceedings of the 45th Annual Meeting Decision Sciences Institute

[C12] Jia F., Orzes G., Nassimbeni G., Sartor M., 2015, "Global sourcing strategy and structure: Toward an integrated conceptual framework", In: "Technology and the Rapidly Changing Global Business Landscape", Proceedings of the 24th Annual Ipsera Conference, Edited by Dullaert W., Hofstra N., Kamann D.J., de Leeuw S., ISBN: 9789082370706

[C13] Orzes G., 2015, "The effects of SA8000 certification on firm performances: An empirical analysis", In: "Decision Sciences for the Service Economy", Proceedings of the sixth annual conference of the European Decision Sciences Institute", C.R.I.G. Series, Edited by Di Mauro C., Ancarani A., Giammanco M.D., ISBN: 9788894102307

[C14] Orzes G., Jia F., Sartor M., Nassimbeni G., 2015, "Does social accountability pay off? An empirical investigation on the performance impact of SA8000", Proceedings of the 22nd EurOMA Conference, Neuchatel, Switzerland.

[C15] Sartor M., Orzes G., Nassimbeni G., Touboulic A., 2015, "ISO 14001 certification: literature review and research directions", In: "Decision Sciences for the Service Economy", Proceedings of the sixth annual conference of the European Decision Sciences Institute", C.R.I.G. Series, Edited by Di Mauro C., Ancarani A., Giammanco M.D., ISBN: 9788894102307

[C16] Sartor M., Orzes G., Nassimbeni G., Touboulic A., 2015, "The ISO 14001 environmental certification: State of the art and research agenda", 46th Annual Decision Sciences Institute Meeting, Seattle, USA.

[C17] Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Moving manufacturing offshore and back home: A case study analysis", In: "The Water Footprint in Decision Sciences: EDSI 2016 Conference Proceedings", European Decision Sciences Institute, Edited by Honkonen J, Kovacs G., Kuula M.

[C18] Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Offshoring and Reshoring Motivations: A Case Study Approach", First World Congress And 2016 Asia Pacific DSI Conference: Managing Big Data and Decision Making in a New Global Economy, Beijing, China.

[C19] Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Offshoring and reshoring in the internationalization strategy: A multiple case study approach", Proceedings of the 47th Annual Meeting of Decision Sciences Institute, Austin, USA.

[C20] Ebrahimpour M., Moretto A., Moro M., Orzes G., Rossi M., Sartor M., "United Nations Global Compact: Literature review and research directions", Proceedings of the 4th International EurOMA Sustainable Operations and Supply Chain Forum, Milano, Italy.

[C21] Orzes G., Moretto A., Sartor M., Ebrahimpour M., Moro M., Rossi M., "United Nations Global Compact: Literature review and research directions", Proceedings of the 8th Annual Conference of the European Decision Sciences Institute (EDSI 2017), Granada, Spain.

[C22] Wan L., Orzes G., Di Mauro C., Sartor M., Nassimbeni G., "Entry modes in reshoring strategies: An empirical analysis", Proceedings of the 24th EurOMA conference, Edinburgh, United Kingdom.

[C23] Orzes G., Moretto A., Ebrahimpour M., Sartor M., Moro M., Rossi M., "Un Global Compact: Literature Review And Theory-Based Research Agenda", Proceedings of the 24th EurOMA conference, Edinburgh, United Kingdom.

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[D1] Sartor M., Orzes G., Nassimbeni G., Lamming R., Jia F., 2012, "Roles, capabilities and critical success factors of International Purchasing Offices in China", In: "Capitale Umano, Creatività e Innovazione", XXIII RSA AiIG 2012, Università degli Studi della Basilicata, Edited by Schiuma G., Matera.

[D2] Orzes G., 2012, "International Purchasing Offices: an empirical research", Conferenza di Dottorato. Presentazione dell'attività di Dottorato di Ricerca in Ingegneria Industriale e dell'Informazione 2012, Udine, December 20th 2012 (abstract).

[D3] Orzes G., 2013, "International Purchasing Offices: an empirical research", 2013 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 27th 2013 (abstract).

[D4] Nassimbeni G., Sartor M., Orzes G., 2013, "Domestic vs. foreign plants: an empirical investigation", Proceeding of the XXIV Conference of the Italian Association of Management Engineering, Milan, October 17th to 18th 2013.

[D5] Orzes G., 2014, "International Purchasing Offices: an empirical research", 2014 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 26th 2014 (abstract).

[D6] Ancarani, A., Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2015, "A survival analysis of offshore initiatives", Proceeding of the XXVI Conference of the Italian Association of Management Engineering, Vicenza, October 15th to 16th 2015.

[D7] Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Dall'off-shoring al reshoring manifatturiero: alcune evidenze da quattro casi di piccole imprese italiane", XIII Workshop cMET - Ricerca economica e politiche. Studi, analisi e progetti per lo sviluppo economico e sociale, Napoli, June 15th to 16th 2016.

[D8] Orzes G., Jia F., Sartor M., Nassimbeni G., 2016, "The effects of the ethical certification SA8000 on firm performances: A secondary data analysis", XXVII Conference of the Italian Association of Management Engineering, Bergamo, October 13th to 14th 2016.

Other Publications

[E1] Orzes G., 2015, "International Purchasing Offices: an empirical research", Unpublished doctoral dissertation, University of Udine, Udine, 8th April 2015, available at: <http://hdl.handle.net/10990/573>.

[E2] Orzes G., 2013, "L'internazionalizzazione degli approvvigionamenti: Il ruolo degli International Purchasing Offices", PhD Expo 2013, University of Udine, 27th June 2013.

[E3] Orzes G., 2014, "Il backshoring manifatturiero nei processi di internazionalizzazione", PhD Expo 2013, University of Udine, 16th June 2014.

[E4] Fratocchi L., Ancarani A., Barbieri P., Di Mauro C., Nassimbeni G., Sartor M., Vignoli M., Zanoni A., "Tempo di reshoring manifatturiero, direttrici geografiche e motivazioni", Sistema & Impresa, Gennaio/Febbraio 2017, pp. 86-92.